

Platform

YoroCRM – Smart CRM Software

With powerful automation, real-time analytics, and seamless integration, YoroCRM helps businesses nurture relationships, close deals faster, and drive growth effectively.

Products



- Create Workflow & Sequence of steps
- Workflow Automation
- Assign & Manage Tasks
- Team Tasks
- Webservice Tasks (API Calls)
- Database



- Project Boards
- Drag & Drop Fields
- Project Portfolio
- Gantt Chart
- Event Automation
- Integrations



- Manage Contact & Accounts
- Bulk email & Sequencing
- Incoming & Outgoing calls
- Manage Pipelines
- Integrations



- Multiple Inbox
- SLA Management
- Contacts & Companies
- Automate Desks
- Reports and Dashboards



- Drag & Drop Email Builder
- Personalized Campaigns
- Contacts & Segments
- Email Sequence
- Reposts & Analytics



- Cloud Storage
- Org Files & Folders
- Shared Files & Folders
- Individual / Group Security Control
- Mobile Access



- Generative AI
- Document Analysis AI
- AI Powered Workflows
- AI Powered Decisions
- Optical Charter Recognition(OCR)



- Web Pages
- Internal Forms
- Multi-Page Forms
- Section & Sub-Section
- Custom CSS & Design

YORORULES

- Rule Definition and Management
- Versioning and Change Management
- Rule Execution Optimization
- Integration Capabilities
- Reporting and Analytics

YOROCLAIMS

- Claim Intake and Registration
- Claim Processing Management
- Claims Evaluation and Assessment
- Compliance and Regulation
- Scalability and Flexibility

Certificates



Differentiators



NO EXPERT REQUIRED

Say goodbye to the hassle of hiring product experts or consultants.



FLEXIBLE PRICING

Choose flexible pricing per-user or fixed rate.



SELF-HOSTED

Take control of your data with our Self-Hosted option.

Product Ratings



Core Competencies



Data Management

YoroCRM provides seamless data management, ensuring all customer information is organized, accessible, and secure for efficient relationship management.



Marketing Automation

Enhance your marketing efforts with YoroCRM's automation features, allowing you to target, engage, and convert leads more effectively.



Reporting & Analytics

Make informed decisions with YoroCRM's advanced reporting and analytics, providing real-time insights into your sales and marketing performance.



Sales Automation

Streamline your sales processes with YoroCRM's automation tools, helping you close deals faster and manage your pipeline effortlessly.



Customer Service & Support

YoroCRM offers robust tools to improve customer service and support, ensuring timely responses and superior customer satisfaction.



Compliance & Data Privacy

YoroCRM ensures your data is compliant with industry regulations, protecting customer privacy and maintaining trust with advanced security measures.

Corporate Profile

- ✦ YOROSIS Technologies Inc. is an innovative product, strategic consulting, and software development company that provides solutions to private and public sector organizations.
- ✦ We leverage our 20+ years experience in the software industry to build products and software that adds value to our customer success.

YOROSIS Technologies Inc was founded in 2013

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NAICS: 541511, 541512, 541519, 541612


Business Areas

- ✦ Sales
- ✦ Marketing and Advertising
- ✦ Customer Service
- ✦ Non Profit Organization
- ✦ Consulting

Contact

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